



MARCO MIOZZI

 Galway, Ireland

 +353 852716959

 marcomiozzi3@gmail.com

 m.marco387

WORK EXPERIENCE

08/2017 -
Currently

Market Development Representative



SiteMinder EMEA (Europe, Middle East and Africa)



Galway, Ireland

SiteMinder is the world leader in cloud-based software to the travel and hospitality industry.

- Building and updating the customer database
- Reporting to the Regional Sales Manager, expanding sales in the Italian market

04/2017 -
Currently

In-house Legal Counsel and Marketing Developer Italy



Geronist OU



Remote

Geronist is a start-up based in Estonia offering online courses and tele-tutoring to baby-boomers (+65) on IT fundamentals.

- Ensuring compliance of services with EU and Italian Law, creating contracts, policies and other legal material
- Creating and executing a marketing plan for Italy (Greater Milan and Turin areas)

06/2016
-
12/2016

Intern to the Security Sector



eu-LISA



Tallinn, Estonia

eu-LISA is the Agency of the European Union in charge of managing large-scale IT systems related to internal security.

- Creating and revising policies, procedures, strategies and other legal and technical documents
- Liaising with internal departments and external entities in software and hardware purchasing process
- Increasing IT Security awareness, organizing the European Cyber Security Month

11/2015
-
05/2016

Intern to the Confidentiality Desk



INTERPOL General Secretariat



Lyon, France

INTERPOL is the world's largest police organization, with 190 member countries.

The Confidentiality Desk is the custodian of INTERPOL information, responsible for the enforcement of INTERPOL Confidentiality Regime and the attribution of INTERPOL security clearances.

- Creation of a database of police and criminal records worldwide and INTERPOL external agreements
- Increasing awareness on INTERPOL Confidentiality Regime
- Contribution in vetting and security clearance process

05/2015
-
08/2015

Open-Source Officer – Command and Coordination Center (CCC)



INTERPOL General Secretariat



Lyon, France

The CCC is INTERPOL operations room, point of contact for the member countries seeking urgent police information or facing a crisis situation. It was created after 9/11 to support member countries on a 24/7 basis.

- Monitoring open-source intelligence and detecting transnational crimes and serious incidents worldwide
- Creation of open-source monitoring project involving social media platforms

01/2014
-
07/2015

Trainee Lawyer



Law Firm Marco Cavicchioli



Biella, Italy

The Law Firm is specialized in Immigration Law, but also dealing with Civil, Administrative and Criminal matters.

- Creation of legal acts, including contracts, appeals and other documents
- Participation to criminal, civil and administrative trials

07/2014
-
08/2014

Web Content and Social Media Administrator (European "Leonardo" Program)


























Malta Institute of Management (MIM)



Balzan, Malta

The MIM is a non-profit body offering educational programs in Malta and via distance learning.

- Management of the website and the main corporate social media accounts

06/2014 – 07/2014	Junior Corporate Administrator (European “Leonardo” Program)  Erremme Business Advisors  Tarxien, Malta <i>Erremme is a consultancy firm in business and management, specialized in Islamic Finance.</i> <ul style="list-style-type: none"> Support in company formation: due diligence, bank account opening, application for licenses and VAT
01/2013 – 03/2013	Trainer (Freelance) Training courses on Data Protection, Know Your Client and Anti Money Laundering obligations to accounting firms.  Biella, Italy
EDUCATION	
10/2006 – 03/2013	Master's Degree in Law  University of Milan – Faculty of Law  Milan, Italy <ul style="list-style-type: none"> Main subjects: International Law, European Union Law, IT Law Final thesis: “Europol and police cooperation in the EU”, 103/110 <i>Awarded with a € 5.000 prize money in memory of Giovanni Liguori, former Italian police chief</i>
01/2011 – 07/2011	Study exchange (European “Erasmus” Program)  University of the Basque Country – Faculty of Law  Donostia-San Sebastian, Spain
TRAINING	
06/2017 - Currently	Advanced Training Course in Business Intelligence & Database  Philmark informatica s.r.l.  Milan, Italy
01-02/2017	Entrepreneurship and Self-Employment course  Chamber of Commerce  Biella, Italy
08/2016	2nd Interdisciplinary Cyber-Research Workshop  Tallinn University of Technology, Centre for Digital Forensic  Tallinn, Estonia
2015/2016	<ul style="list-style-type: none"> I-24/7 General Introduction Cyber Crime Fighting Locate, arrest and extradite individuals sought internationally Collect and exchange information and evidence at the international level Cooperation with International Criminal Courts  INTERPOL Global Learning Center  Lyon, France
08/2013	IT Law and Forensics Fundamentals Summer School  Città Studi  Biella, Italy
06/2013	Advanced Training Course in Intelligence studies  Link Campus University  Rome, Italy
LINGUISTIC SKILLS	
 Full professional proficiency	 Mother tongue  Full professional proficiency  Working proficiency
IT SKILLS	
Operating Systems	Sound knowledge of Windows, basic Linux user
Office	Command in Word, Excel, Powerpoint, Outlook and Publisher
IT Security	Good knowledge of the main threats and Information Management Policies (e.g. ISO 27001)